## CLOVIS COMMUNITY COLLEGE (2023-2024) AS IN BUSINESS ADMINISTRATION ENMU-PORTALES (2023-2025)

BBA, Emphasis in Marketing

| Associate of Science in Business Administration at CCC (Minimum Credit Hours 62) |  |              |          |              |                                    |              |
|--|--|--------------|----------|--------------|------------------------------------|--------------|
| Subject  | Number Title                                 | Credit Hours | Subject  | Number       | Title                              | Credit Hours |
| BCIS   | 1110 Fundamentals of Info Literacy & Systems | 3            | MGMT     | 2110         | * Principles of Management         | 3            |
| ACCT   | 2110 * Principles of Accounting I            | 4            | MKTG     | 2110         | * Principles of Marketing          | 3            |
| ACCT   | 2120 * Principles of Accounting II           | 4            | PHED     |              | Physical Education Activity        | 1            |
| BFIN   | 2110 * Introduction to Finance               | 3            | New Me   | xico Genera  | al Education Requirements. Consult | 31-33        |
| BLAW   | 2110 Business Law I                          | 3            | with CCC | C advisor ar | nd CCC catalog.                    |              |
| BUSA   | 1110 Introduction to Business                | 3            |          |              |                                    |              |

| Courses That Can Be Completed at Either Institution  |   |              |  |              |  |
|--|---|--------------|--|--------------|--|
|  | Subject   | Number       | Title  | Credit Hours |  |
|  | BCIS  | 2217         | Microsoft Excel (Required for Bachelor Degree)     | 3            |  |
| These required courses meet specific course requirements at ENMU. They may be completed at either Clovis Community College (recommended) or at ENMU-Portales. A grade of C or better is necessary for these courses. | MATH  | 1350         | Intro to Statistics (Required for Bachelor Degree) | 3            |  |
|  | MATH  | *            | 1220 (Algebra) or 1510/1520/2530 (Calculus)        | 4            |  |
|  | ECON  | ** 2110      | Macroeconomic Principles                           | 3            |  |
| grade of C of better is necessary for these courses.   | ECON  | ** 2120      | Microeconomic Principles                           | 3            |  |
|  | Subject Number Title  BCIS 2217 Microsoft Excel (Required for Bachelor Degree)  MATH 1350 Intro to Statistics (Required for Bachelor Degree)  MATH * 1220 (Algebra) or 1510/1520/2530 (Calculus)  ECON ** 2110 Macroeconomic Principles  ECON ** 2120 Microeconomic Principles  ENGL ** 1110 Engl Comp I (Required for Bachelor Degree) | 3            |  |              |  |
| The faculty at ENMU-Portales strongly recommends that transfer students take these   | ENGL  | ** 1120      | Engl Comp II (Required for Bachelor Degree)        | 3            |  |
|  | COMM  | ** 1130,     | 2120 -OR- 2140 (Required for Bachelor Degree)      | 3            |  |
| courses (required for Bachelor Degree) from CCC.   |   | e used to fu | ılfill General Education requirements.             |              |  |

| Bachelor of Business Administration, Marketing Emphasis, at ENMU-Portales |            |                                    |              |          |  |              |
|---|------------|------------------------------------|--------------|----------|--|--------------|
| Subject   | Number     | Title                              | Credit Hours | Subject  | Number Title   | Credit Hours |
| Diversity   | / Global U | Jpper-Division Requirement         | 3            | BUS      | 453 Business Strategy & Policy                               | 3            |
| *   | *          | International Course (MGMT 430)    | 3            | MKTG     | 413 Digital Marketing  | 3            |
| BCIS  | 303        | 1 Information Systems for Managers | 3            | MKTG     | 325 Services Marketing                                       | 3            |
| BFIN  | 315        | 5 Managerial Finance I             | 3            | MKTG     | 419 Consumer Behavior  | 3            |
| BUS   | 380        | ) Business Analytics               | 3            | MKTG     | 452 Integrated Marketing Communications                      | 3            |
| MGMT  | 313        | 3 Organizational Behavior          | 3            | MKTG     | <ul> <li>One upper-division MKTG elective course</li> </ul>  | 3            |
| MGMT  | 330        | Production & Operations Management | 3            | *        | <ul> <li>One upper-division COB elective course</li> </ul>   | 3            |
| MKTG  | 425        | 5 Marketing Management             | 3            | Elective | Courses to meet 40-hour upper-division and 120-hour requirem | ent          |
|   |            |                                    |              |          |  |              |

| Minimum GPA Requirement                                 | 2.0  | CCC AS in Business Administration                    | 62   |
|---|------|--|------|
| Minimum hours of Upper-Division Courses for BBA Degree  | 40   | ENMU-Portales Upper-Div Diversity/Global requirement | 3    |
| Minimum hours taken from ENMU-Portales (final 30 of 60) | 30   | ENMU-Portales BBA in Marketing                       | Var. |
| Minimum hours for Emphasis Hours                        | Var. | ENMU-Portales Emphasis requirements                  | Var. |
| Minimum hours for BBA (Transferred + ENMU-Portales)     | 120  | Electives if needed to meet Degree requirements      | Var. |

Total: Minimum 120 Credit Hours